



commercial printing | digital printing | converting papers | office papers | book publishing | technical specialties

*As the most enterprising, privately held pulp and paper manufacturer in North America, Finch is a highly reputable brand offering limitless possibilities. Our flagship products — Finch Fine® and Finch Opaque — are complemented by a comprehensive portfolio of digital inkjet printing substrates and converting papers. Our promise is simple: affordable products made with environmental integrity and delivered with the type of personal service you will respect and remember.*



## Stability and Strength

Finch is an American manufacturing success story, operating in Glens Falls, New York for over 150 years. Our unique infrastructure allows us to provide stable, long-term partnerships among North America's top brands. Our fully-integrated facility is Boiler MACT compliant and includes a woodyard, pulp mill, co-generation power plant, and four paper machines.

- Finch is positioned in the top tier of industry profitability as a result of our investments in people, assets and process.
- Strong balance sheet with the resources to be at the forefront of our industry!

## Commitment to Growth

Finch is committed to growing within the uncoated free sheet (UFS) market. We are the sixth largest UFS producer in North America, producing over 250,000 tons of paper annually. Finch has invested \$30 million in quality and reliability initiatives to improve our customers' experience with the industry's lowest cost structure in Finch's core product markets.

- 6th largest producer of uncoated free sheet in North America.
- Growth in new product markets provides top-to-bottom corporate program engagement.
- Finch is best equipped to help you win in new accounts!

## Broadest Uncoated Portfolio

Our capabilities are broad and deep, with right-sized assets, technical expertise and entrepreneurial thinking. Renowned as the leader in 96-bright Opaque, Finch Paper also manufactures text and cover, digital and office papers as well as grades for books, envelopes, forms, reply cards, tags and more.

- Finch Opaque, Casa Opaque and Finch 94 boast top-rate print surfaces.
- Text and Cover papers offer tactile quality, performance and value.
- Digital substrates in sheets and rolls, for toner and inkjet applications.
- Converting grades suitable for a multitude of end-uses.
- Technical Specialties with custom engineering and expansive capabilities.

## Environmental Integrity

Finch is one of the very few paper mills that manage forests today. We produce more than 85% of our pulp, much of which comes from local, Adirondack lands we manage ourselves. We also produce on-site, renewable energy to meet 66% of our needs. With wise use and reuse of resources, we can promise our customers that their paper was made responsibly, from the forest floor to the pressroom door.

- We use only 100% third-party certified fiber.
- We manage forest lands for The Nature Conservancy ® and others.
- Our green energy is made on-site with biomass and zero-emission hydroelectricity.
- Captured CO<sub>2</sub> from our operations is used to make a brightening agent.
- We continually strive to reduce greenhouse gas emissions and posted a 27% YoY reduction in 2016.
- Finch was the first integrated paper manufacturer in the United States to become Forest Stewardship Council® certified (FSC® C020054) for both the Forest Management and Chain of Custody certifications.

## Exceptionally Responsive Service

Finch is flexible, agile and focused on our customers' needs. It's just a 90-second walk from both our President's office and Customer Service Center to the production floor, and that plays a big role in our ability to serve you better. We react faster with lower minimums, more items in stock, and a 99.5% delivery satisfaction rate.

- A non-bureaucratic culture that revolves around the customer.
- Real-time decisions and quick answers.
- Just-in-time make-orders with low minimums.
- The largest selection of 96-bright Opaque stock items.
- Courtesy technical calls.
- EDI and Web Order Services.

## Our Products

Value, Across the Board

### Commercial Printing Papers:

- Finch Fine
- Finch Fine 100% PCW
- Finch Casa Opaque 30% PCW
- Finch Opaque
- Finch 94
- New Leaf Ingenuity 100% PCW

### Digital Substrates:

- Finch Fine iD
- Finch Fine Color Copy
- Finch Opaque Digital
- Finch 94 Digital
- Finch Opaque Jet
- Finch Mailstream
- Finch Digital Web XP

### Book Publishing Papers:

- Finch Pub Book
- Finch End Leaf
- Finch Smartbook Jet

### Converting Grades:

- Finch Index
- Finch Reply Postcard
- Finch MOCR Laser
- Finch Engineering Bond
- Finch Forms Bond

### Envelope Papers:

- Finch Image DME
- Finch Deluxe DME
- Finch ThruPut Advantage
- Finch ThruPut Wove

### Office Papers:

- Finch Premium Multipurpose
- Finch Multipurpose
- Finch Copy

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